

REGULAR MEETING OF THE TOWN BOARD
TOWN OF GLENVILLE
MARCH 7, 2012
AT THE GLENVILLE MUNICIPAL CENTER
18 GLENRIDGE ROAD, GLENVILLE, NEW YORK

Supervisor Koetzle called the meeting to order at 7:30 PM;

Supervisor Koetzle asked the Town Clerk, Linda C. Neals, to call the roll.

Present: Supervisor Christopher A. Koetzle, Councilmen Alan Boulant, John D. Pytlovany and Councilwoman Gina M. Wierzbowski

Absent: Councilman Sid Ramotar

Also present were Attorney Michael Cuevas, Director of Operations James MacFarland, Comptroller George Phillips and Planner Kevin Corcoran

Town Council Reports:

Councilman Boulant – “I was out at a function on Saturday evening and I ran into one of the superintendents for the Target Project, I didn’t mention to her who I was but I picked her brain a little bit. She stated to me that she travels all over the United States building Targets. I asked “how is it working with the Town?” and she said why are you asking me and I replied that I was a business owner. She said I will be honest with you and she named Kevin Corcoran, Mike Burns, Tom Coppola, Jamie MacFarland, Mike Carr, Paul Borisenko and a few more. Her words were that this is one of the better experiences in dealing with a municipality for a project of this magnitude. I then identified myself and she said you set me up.

Thank you all, you guys made me proud.”

Councilman Pytlovany – “On February 28th, I attended the DARE Advisory Board meeting and Officer Dunbar announced that his DARE Graduation Day for Glen Worden School would be on May 18th, and for Pashley Elementary School will be on June 20th. He will have one for Glendaal School but the date has not been set yet.

The DARE Advisory Board is also sponsoring a Family Bowling Day at Burnt Hills Bowling Alley on April 22nd and all of the information is going out to the schools.

The Annual DARE Golf Tournament, which is the annual fund raiser for the DARE program, will be on Saturday, June 2nd, at the Fairways of Halfmoon and the flyers should be out soon for that.”

The following people exercised the privilege of the floor:

Bill Giniecki, 4 Park Lane – Mr. Giniecki has been a resident of Glenville for over 40 years. He stated that his taxes have gone up almost every year. He referred to an article from the Gazette regarding salaries for town employees. He asked the Board to find a way to start reducing the employee’s salaries. Times are tough and he feels that public employees should be lower due to the economy.

No one else wished to speak; Supervisor Koetzle closed the privilege of the floor.

Supervisor’s Comments

Supervisor Koetzle shared the following information:

The Alplaus Homeowners Association will be meeting on March 15th at 6:30 pm at the fire house.

A labor management meeting will be held here at the Town Municipal Center on March 16th.

The Town will be hosting a developers meeting on April 19th at the Light House Restaurant.

Our Small Business and Economic Development (SBED) Committee is talking to a public relations firm for a marketing plan for the Town. We are very close to bringing that forward, a recommendation from the SBED Committee to the Board to get a contract settled and signed and to move forward with marketing the Town for economic development purposes.

Our Highway Superintendent has sent out request for proposals for the bulk item pickup. We have had no reaction to this RFP this year and it makes me a little bit nervous. County Waste has changed ownership and it's not what it used to be as far as their interest in doing this program for the stated \$10,000. It concerns me but as I talked with the Commissioner, I think that Councilwoman Wierzbowski and I will have to get together with him. In the past we had drop off locations and maybe there's an opportunity to do a drop off instead of a pick up again this year just to keep that alive and allow our residents an opportunity to get their bulk items taken care of for another year.

We have been inundated with résumés from when we solicited for the openings in each of our committees; Zoning Board of Appeals, Board of Assessment Review and Efficiency in Government. We have a lot of good applications coming in, a lot of people wanting to get involved so we are sifting through that now. We have some recommendations going forward.

There will be a public hearing here at Town Hall on March 21st regarding the Baptist Assisted Living project. The County is going forward with bonding through the IDA and the assisted living portion project will be moving forward then. There will be a public hearing here on the 21st of this month at 4:00 pm.

We have received some letters and emails regarding PILOTS. The past week for two the Gazette wrote and editorial about "No PILOT is Necessary in Glenville"; they wrote it in a way that kind of made it feel at the end that the Town is responsible for giving PILOTS and just to clarify the Town isn't responsible for giving PILOTS. The PILOTS are given through the IDA. We sometimes are asked to provide input, we can provide input, but it is informal, they don't have to listen to it, they can if they want but the Town is not the one that is handing out PILOTS, the County IDA hands out PILOTS. If the Gazette is worried about PILOTS being handed out in Glenville they ought to be worried about PILOTS being handed out across the County through the authority that hands them out, not the Town of Glenville and not the Board. We do and we have been successful in working with the IDA making sure the mortgage tax exemption is not longer given, that was always common practice in the past. There was a significant hit to our budget every time that was done. The IDA has listened to us on that and has really stopped that practice generally speaking so we have made some positive in roads there but the Gazette ought to write either a little clearer or a little better so that people understand that it's not a Town function to give these PILOTS away. We will continue to have our input with IDA but it is not our decision ultimately.

Jamie and I had the opportunity, last week, to go to the Center for Economic Growth (CEG) to hear the Association of Towns and the Conference of Mayors speak about two issues that are very dear to our heart, the tax cap and the mandate relief proposals. It's interesting because they went to a bunch of statistics and I invite you to go to their website and read about what other towns and cities are doing but one of the unintended consequences of the tax cap is that what they are seeing is more borrowing in the State through the municipalities. What's happening is because municipalities can't pay for things with cash anymore because they blow the tax cap they are bonding it, which is okay except for what they pointed out is it's actually costing tax payers 2 – 4% more over the course of thirty (30) years to do a project just to get under the tax cap. So you have to step back and wonder has this helped the tax payers in the long run or not, if now we are

adding the cost of bonding just to stay under the cap. We had long discussions on mandate relief at this meeting and there really doesn't seem to be any significant mandate relief in sight. The Governor has backed off his attempts to try to change how contracts are structured and how unions are able to go to the bargaining table with the Tribural Amendment; doesn't really seem to be anything significant coming out of Albany right now on mandate reliefs.

Tonight we got news that our Empire Health Plan for 2013 is trending at a 10 – 11% increase. That is not cap friendly, I don't know how we can continue to except these increases and stay under the cap. Those are all of the things that we are working on now."

Councilman Pytlovany – "For those who may not know what a PILOT is could you just give a brief explanation of what it is?"

Supervisor Koetzle – "Payment in Lieu of Taxes (PILOT) essentially would allow for an organization either a non-profit and in some cases a for-profit to come in and not pay or to be forgiven on property tax. It can be structured in a variety of ways; it could be just a decrease or a reduction of what the tax would have been over a certain period of time or it could be no payment for a certain period of time."

Attorney Cuevas – "The Payment in Lieu of Tax agreements that the IDA typically structure are on some sort of sliding scale and/or escalating scale so if in the first year of the agreement a business may only pay 50% of taxes and each year thereafter they pay 5% more of the taxes based on the assessed value of the project. So instead of paying 100% the first year they would pay 50%, the second year maybe 55% and so on until they reach 100%. That is typically the way they structure it."

Supervisor Koetzle – "Now to be fair to the IDA, the Town of Glenville is a town that has a 485b tax exemption in the property tax code which essentially mimics what our Town Attorney just said; it would phase in the improvement of the property increase of that value over 5 years. Even if the IDA didn't want to give the PILOT the 485b is still available to the business for improvements and I think that is only for a commercial business. That 485b is permissive so once you are in you are in and we have to provide it. There isn't any decision to be made, all they have to do is apply for it."

Supervisor Koetzle move ahead with the agenda items.

RESOLUTION NO. 64-2012

Moved by: Councilman Boulant

Seconded by: Councilman Pytlovany

WHEREAS, the Town of Glenville is interested in purchasing services for the purposes of providing increased economic development promotion and marketing from the Center for Economic Growth; and

WHEREAS, the services will include but not be limited to attendance at regular meetings, regular email and newsletters on economic development opportunities, inclusion of Glenville-based marketing materials in appropriate economic development trade shows and conventions, and special event assistance as requested;

NOW, THEREFORE, BE IT RESOLVED that the Glenville Town Board hereby authorizes the Supervisor to contract for annual memberships services from the Center for Economic Growth, 63 State Street, Albany, NY 12207, for the Town of Glenville in the amount of \$1,750.00 for the period from April 1st, 2012 through March 31, 2013; and

BE IT FURTHER RESOLVED that the budgeted monies be charged to Account # **01.00.6989.4000**.

Ayes: Councilmen Boulant, Pytlovany, Councilwoman Wierzbowski and Supervisor Koetzle
Noes: None
Absent: Councilman Ramotar
Abstention: None

Motion Carried

Supervisor Koetzle – “I just want to take this opportunity to say I was wrong. Last year when we started this I was against joining this organization because I thought it was money that we didn’t need to spend and over the course of two (2) years now going into our second year I see that CEG has been a tremendous value for us. It is well worth the investment. They are doing a great job and we are getting a lot of work out of it. I fully support this.”

Discussion...

Supervisor Koetzle – “We look at our insurance needs every three (3) years. We are now again upon the time where we want to take a look at putting a bid out for proposals and we use the professional advice of Patrick DiCesare. This will allow us to use him to put the specifications together to go out to bid for insurance quotes.”

RESOLUTION NO. 65-2012

Moved by: Councilman Boulant
Seconded by: Councilman Pytlovany

WHEREAS, the Town of Glenville last sought competitive bids for its property & casualty and Workers Compensation insurance in 2009 to cover the 2010 thru 2012 insurance years; and

WHEREAS in 2009, the Town hired an outside consultant, Patrick M. DiCesare, to assist with the preparation of the bid specifications and the review of the bid proposals; and

WHEREAS, the Town Comptroller feels it is in the best interest of the Town to again hire the same insurance consultant to oversee the 2012 insurance bid process; and

WHEREAS, funds are available in the 2012 Final Budget of the Town of Glenville to pay the estimated cost of the insurance consultant’s fees of \$3,800.00 with the exception of 50.11.8130.4300 which will need to use Water District No. 11 fund balance;

NOW, THEREFORE, BE IT RESOLVED that the Town Board authorizes the hiring of Mr. Patrick M. DiCesare ,Certified Insurance Counselor, 850 Saratoga Rd. Box 54, Burnt Hills, NY, 12027 at a cost not to exceed Three Thousand Eight Hundred Dollars (\$3,800) to serve as an independent insurance consultant to oversee the insurance bid process, with services to include the review, revision and updating of the insurance specifications of the Town, the review and analysis of the bids received and the submission of an evaluation of all bids to the Town; and

BE IT FURTHER RESOLVED that the Town Board authorizes the cost of the insurance consultant’s fees to be charged to the allocated insurance charge codes (4300) to each Town Fund on a pro rata basis, including the use of Water District No. 11 fund balance of \$1,245, as follows:

	2012 allocation
40.09.8130.4300	\$369
40.06.8130.4300	\$4
40.05.8130.4300	\$4

40.03.8130.4300	\$3
40.02.8130.4300	\$2
40.01.8130.4300	\$3
50.11.8310.4300	\$1,245
02.00.7110.4300	\$46
02.00.3620.4300	\$18
02.00.3120.4300	\$737
02.00.1440.4300	\$15
01.00.3510.4300	\$33
01.00.3121.4300	\$201
04.00.5151.4300	\$1,120
	\$3,800

Ayes: Councilmen Boulant, Pytlovany, Councilwoman Wierzbowski and Supervisor Koetzle
Noes: None
Absent: Councilman Ramotar
Abstentions: None

Motion Carried

RESOLUTION NO. 66-2012

Moved by: Councilwoman Wierzbowski
Seconded by: Councilman Boulant

WHEREAS, in order for the Town of Glenville to ***continue*** the destruction of obsolete records in accordance with the *"Records Retention and Disposition Schedule"* published by the State of New York, the Town will need the services of a part-time Inventory Clerk; and

WHEREAS, such an Inventory Clerk will be tasked with seeing that all 2011 departmental records, files, reports and other miscellaneous material is indexed and filed within the Town archives; and

WHEREAS, Joan Spencer Szablewski has served as the Inventory Clerk in the past, has performed the job well and is willing to serve as Inventory Clerk again this year at the hourly rate established, without benefits,

NOW, THEREFORE, BE IT RESOLVED that the Town Board of the Town of Glenville hereby reappoints the following individual as a Part-time Inventory Clerk: Joan Spencer Szablewski, 88 Skyway Drive, Glenville, and

BE IT FURTHER RESOLVED, that Joan Spencer Szablewski be paid at an hourly rate of ten dollars and fifty cents (\$10.50), for work as an Inventory Clerk not to exceed seventy-five (75) hours, without any benefits, to be taken from budgeted account 01.00.1410.1000.

Ayes: Councilmen Boulant, Pytlovany, Councilwoman Wierzbowski and Supervisor Koetzle
Noes: None
Absent: Councilman Ramotar
Abstentions: None

Motion Carried

RESOLUTION NO. 67-2012

Moved by: Councilman Pytlovany
Seconded by: Councilman Boulant

WHEREAS, the Town of Glenville at their regular meeting of December

21st, 2011, authorized by resolution the purchase of cell phones and related services from Verizon through NY State Contract pricing, and

WHEREAS, the purchase of new cell phones rendered the previously utilized equipment excess or surplus property, having some residual secondary market value,

NOW, THEREFORE, BE IT RESOLVED, that the equipment detailed on the attached list is hereby declared surplus, and the Comptroller of the Town of Glenville is authorized to dispose of the listed equipment after having obtained the highest and best offer for the purchase of said equipment, proceeds of which are to be deposited into account # 01.00.2770.0000 (unclassified revenue).

Ayes: Councilmen Boulant, Pytlovany, Councilwoman Wierzbowski and Supervisor Koetzle
Noes: None
Absent: Councilman Ramotar
Abstention: None

Motion Carried

RESOLUTION NO. 68-2012

Moved by: Councilman Pytlovany
Seconded by: Councilman Boulant

WHEREAS, the Town of Glenville utilizes Rockit Science Solutions for information technology services through an existing contract and Rockit Science Solutions has proposed to continue to provide such services to the Town under the terms of a master services agreement dated January 2, 2012, and

WHEREAS, Rockit Science Solutions has also prepared a comprehensive proposal dated February 2nd, 2012, covering the years 2012 through 2014 that provides a longer term plan for the Town's IT services, including plans for an off-premises server and email hosting, upgrades to spam and malware protection, maintenance and other support services, as well as a plan for cost reduction over the those three years, and

WHEREAS, the Town of Glenville is pleased with the services provided by Rockit Science Solutions and wishes to continue utilizing Rockit Science Solutions as the town's IT vendor under the terms of the proposed master services agreement,

NOW, THEREFORE, BE IT RESOLVED, that the Supervisor of the Town of Glenville is hereby authorized to enter into agreement with Rockit Science Solutions for services described in a master service agreement dated January 2nd, 2012, in an amount not to exceed \$42,000 in calendar year 2012, such services to be charged to budget account 01.00.1680.4000.

Ayes: Councilmen Boulant, Pytlovany, Councilwoman Wierzbowski and Supervisor Koetzle
Noes: None
Absent: Councilman Ramotar
Abstention: None

Motion Carried

RESOLUTION NO. 69-2012

Moved by: Councilwoman Wierzbowski
Seconded by: Councilman Boulant

BE IT RESOLVED, that the minutes of the regular meetings held on January 18, February 1, and February 18, 2012 are hereby approved and accepted as

entered.

Ayes: Councilmen Boulant, Pytlovany, Councilwoman Wierzbowski and Supervisor Koetzle
Noes: None
Absent: Councilman Ramotar
Abstentions: None

Motion Carried

New Business:

Councilwoman Wierzbowski – “I would like to address the comments made by Mr. Giniecki during privilege of the floor. I can appreciate what he is saying being that I am a private sector employee myself. It does feel as though sometimes benefits are rich, although in this day and age it’s hard to imagine someone taking a pay cut, which is in essence what we would be asking them to do. A lot of this goes back to kind of understanding everything that we have to do when we are trying to negotiate contracts with our employees, unfortunately we are held virtually hostage by NYS, by the different legislation that has been in place over the years with regard to public employees. There are certain things that we cannot change, there are things we have no control over and for us to try to negotiate any rate of pay we need to have an agreement from our employees. It can be a very difficult complicated process as all of us know when we negotiated three (3) contracts in one year. I think we try to do our best. We try to find savings in other ways to make any pay increase cost neutral which is in fact what we did with these last three contracts that we negotiated. I can appreciate his frustration, I can appreciate his comments and I would hope that if he watches the rest of the meeting on line that he would come and talk to one of us about it at length because I think maybe he could offer ideas for us to try and save money in other ways or something like that. I feel his frustration and it’s something I have heard from a lot of people in the Town when I was campaigning the last two years. It’s not to say that I don’t think our employees do a good job, I think they do. I think that they earn the pay that they receive, but the public perception when you see an article like that is that people are just making money hand over fist all of the time; it’s unfortunate, and it does have to be published. I feel, it gives a perception that the Town is giving the store away and I don’t believe that is what this administration has done. I think that we have been extremely fiscally responsible with our budget and with our contracts and I would invite anyone who has any questions to contact either myself personally or any other member of the Board so that we can try to educate our residents because that is our job.”

Councilman Boulant – “I also wish that the gentleman had stayed. I understand his frustration also being a small business owner. Every person in my company took a pay cut two years ago and they all want it back and then they read the paper and they see all of these salaries and then they come to me and they say “aren’t you on the town board”? It puts me in a much more difficult position than most of you. I really don’t have answers but being a business owner one of the things that happens when you run a municipality like a business, when it’s never been run like a business, you cut and when you cut in a small business it usually means your revenue is down. That compensates for the changes that you made, unfortunately, in local municipalities in government when you make cuts there’s not really a revenue stream that is effected. What is effected is crime doesn’t go away, crime goes up; the roads still need to be plowed; the garbage still needs to be picked up; things still need to be done; pot holes need to be fixed. You are working with a smaller staff. You have to do more with less and what happens is now you require those fewer employees to work overtime to take care of the needs and the services of the Town and that inflates the numbers. This is frustrating, I wish everybody would take a pay cut, I had to, my company had to but unfortunately the unions dictate differently. Just because we cut, just because we make changes doesn’t necessarily mean crime goes away. Usually crime goes up, means everybody works harder. It’s a double edge sword and it is frustrating for all of us but I will say that this administration has done more with less than any municipality surrounding us and if you look at the contract negotiations we’ve negotiated better deals than any other municipality surrounding us. We are doing the best we can with the cards that were dealt us.”

Councilman Pytlovany – “Just one point I’d like to make as the liaison for the police department, our police department certainly isn’t the highest paid police department in the County or around the State. There were a few salaries that were high with the overtime but it didn’t say that we’ve had two officers retire and we are saving the salary of two officers currently until we can get those replaced and we have had one out on sick leave so the overtime was there and we had to pay it, somebody had to work it so if there salaries become that high it’s because they deserved it for working that many hours.”

Supervisor Koetzle – “I would like to echo your comments because it is important to comment on this. Maybe we need to hold another forum or two and talk about government financing and how to get to where we are but this is not a problem that we just woke up in 2012. This is a County wide issue, this is a State wide issue, and this is a national issue. This isn’t something the Town Board just created here last year or so. Our employees, I believe, are the best in County, the best in the State, they do a phenomenal job. We are a people business and it’s an expensive business but since we have been on this Board, the last two years we have cut ten (10) people off the staff. That’s been difficult and it’s been hard on the people that are remaining here but we are doing everything we can to keep our costs in line. We have cut over \$300,000 in payroll. That’s not happening around this County any where else. We are doing what we can to keep everything that we can under control. We can’t come to the table and tell the union unilaterally that we are taking your pay away from you, we just can’t do that. As we talked a lot at CEG with the Association of Towns and other municipalities at the table, people really have to stop focusing their energy on the wrong place. They’ve got to begin to get to their State Legislatures, you have got to get to the Governor and you have got to get them to change the state. If you don’t like what is happening then that’s where you have got to effect change at the State level. Until we start seeing change, they can do the public relations they want about the tax caps and everything else but they are not doing anything about mandate relief, not one thing. Until that happens this problem is going to continue. It is going to continue in this Town, it’s going to continue in this County, it’s going to continue in this State and it’s going to continue across the Country. I share the frustration, trust me, when the State comes to you and says we are going to cap what you can spend but by the way we are going to continue to raise mandates and you are going to have to spend more on mandates. It is a very frustrating position for us to be in as well.

I also want to echo on what Councilman Boulant said earlier about our Planning and Economic Development staff. I had two phenomenal comments, one I had an opportunity to talk to the gentleman that owned the Target property and still owns a piece of it. He had mentioned to me that Target was very, very happy with the Town of Glenville. He believes that there was a huge turn around in the past two years in the Town. He has had positive feedback from Kevin, Jamie, Paul, Mike and the entire staff. I was proud to hear that. It reminded me that in the entire nation less than thirty Targets are being built and Glenville, NY is one place that they are building a new store and that says a lot for the Town of Glenville.

I spoke with another resident that is very concerned with the proposed apartment complex out here, Patriot Square. She is concerned with the density and has spent a lot of time at Town Hall. She obtained a lot of information and that the staff had been very professional, friendly and got her everything she needed when she needed it. She is very, very pleased with the service that she received.”

Supervisor Koetzle asked for a motion to adjourn; motion to adjourn was Moved by Councilman Boulant; Seconded by Councilman Pytlovany, everyone being in favor the meeting was adjourned at 8:10 PM.

ATTEST:

Linda C. Neals
Town Clerk